



TECHTOUR
EUROPEAN VENTURE
SUMMIT
5-6 DECEMBER 2016





As the CEO of Europe Unlimited and Tech Tour it is my distinct pleasure to welcome you to our annual flagship summit for emerging companies and the grand finale of the European Venture Contest – the European Venture Summit (EVS).

The European Venture Contest, now in its 12th edition, entails a series of over 15 annual region and sector-focused venture forums culminating in the continent's biggest venture marketplace, the EVS, uniting 120 award winning entrepreneurs and over 120 venture capital and corporate investors. The contest attracts over 1000 applications from emerging companies (typically seed to series A) every year, which are reviewed and rated by around 400 participating investors. Around 500 selected companies pitch at the different venture forums and the top quartile is then united at the EVS with the European VC and corporate innovation community.

Over the past decade, the EVS has earned itself quite the reputation for uniting over 100 movers and shakers of the European VC and CVC community in a spirit of collaboration to learn, engage and connect. Moreover, the EVS has a great track record of facilitating deals, with over \$661 million raised by companies presenting in the last five years.

I would like to extend my particular gratitude this year to the NRW Ministries of Innovation, Science & Research and Economy, Energy, Industry & Crafts as well as Orrick (law firm), the NRW Bank, the City of Düsseldorf, the Chamber of Commerce of Cologne and Biocampus Cologne for pulling together the resources to bring us all together.

Herewith, I would like to invite you to join us at the 10th edition of the EVS taking place from the 5-6 December in Düsseldorf Congress - CCD Sud, uniting both founders and funders for a two-day pitching, networking and idea-sharing spree.

- William Stevens
CEO & Founder

TECHTOUR EUROPEAN VENTURE SUMMIT

Overview

5-6 DECEMBER 2016, DUSSELDORF



1

excellent location
Dusseldorf

3

hosting networks:
Europe Unlimited,
Tech Tour, & IVC

25+

corporate strategic
partnering leaders

100+

award winning CEOs
of emerging companies

100+

international VC investors &
specialist intermediaries

400+

innovation and investment
enthusiasts coming together

36

hours to engage with
peers & decision makers

500+

applicant companies
screened and reviewed

Healthcare Security **Digital Tech**
Mobile Health Interoperability Learning Health Systems Precision Medicine **Big Data**
Patient Engagement Biowearables **EVS 2016** Digital Currency Quantum Computing
Medtech Consumer Finance Renewables Internet & Media
Circular Economy Smart Cities **Water Tech** AI Zero-carbon Emissions **IoT** Machine Learning Equity
Foodtech **Cleantech** Smart Machines Open Source EHRs
Biofuels Agritech Connected Homes Energy Storage **Actionable Analytics**
Security Deep Tech **Industry 4.0**

TECHTOUR EUROPEAN VENTURE SUMMIT

EVS 2016

5-6 DECEMBER 2016, DUSSELDORF

European Venture Summit 2016 is proudly supported by

Hosts



Ministry of Economic Affairs,
Energy and Industry
of the State of North Rhine-Westphalia



Ministry of Innovation, Science
and Research of the German State
of North Rhine-Westphalia



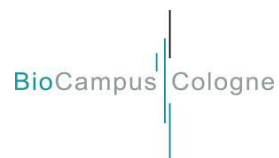
Gold Partner



Global Partner



Bronze Partners



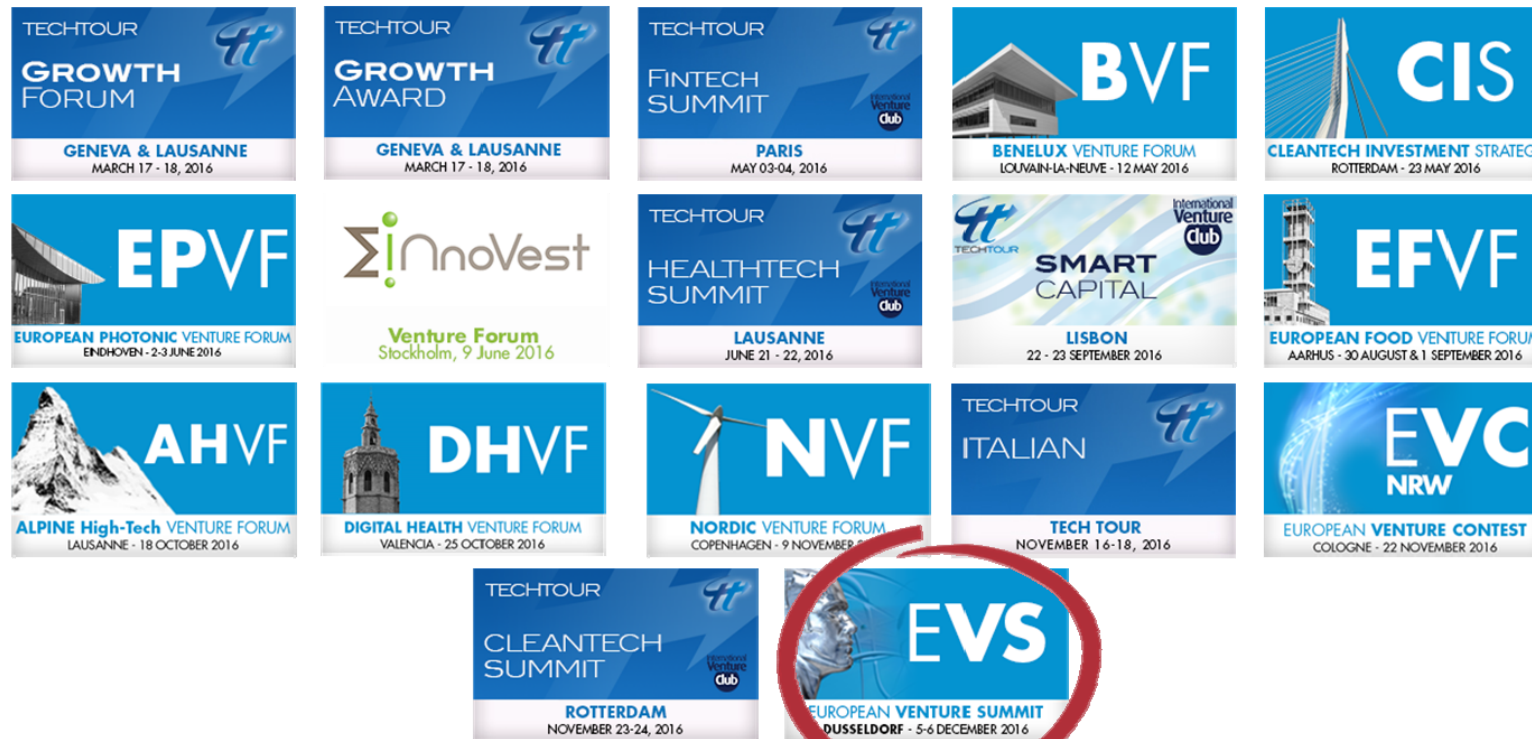
In collaboration with



TECHTOUR EUROPEAN VENTURE SUMMIT

5-6 DECEMBER 2016, DUSSELDORF

2016 EVENTS AGENDA



2016 EUROPEAN VENTURE CONTEST EVENTS AGENDA

VENTURE FORUMS QUALIFYING EVENTS



TOP QUARTILE QUALIFICATION



Entrepreneurs' Track – Growth Masterclasses

13:15	Registration
13:30	4 parallel masterclasses on board management, fund raising, term sheet, and corporate partnership plus 1 pitch dry-run session
14:15	Coffee Break
14:45	4 parallel masterclasses on board management, fund raising, term sheet, and corporate partnership plus 1 pitch dry-run session
16:00	Beginning of the 10th Edition of The European Venture Summit

Investors' Track - IVC Roundtable

12:00	Registration & Light Lunch
12:45	View from the top: Welcome from Jean Schmitt, IVC Chair
13:00	Keynote: Disruptive Technologies in a Connected World
13:30	World café workshop – Introduction and how it works
13:40	World café workshops by sector/market or theme/topic
15:10	Key conclusions presented and wrap up
15:30	Coffee Break
16:00	Beginning of the 10th Edition of The European Venture Summit

European Venture Summit (Day I)

15.30	Registration					One2one Meetings
16:00	Welcome & Opening Panel					
17.00	Coffee Break					
17.30	Investment Pitch	Investment Pitch	Investment Pitch	Investment Pitch	Investment Pitch	
	Session I	Session II	Session III	Session IV	Session V	
19.00	Departure for the Dinner					
20.00	Networking Dinner					

European Venture Summit (Day II)

08:15

Registration & Welcome Coffee

09:00

Investment
Pitch

Investment Pitch

Investment Pitch

Investment Pitch

Investment Pitch

Meetings
One2One

Session VI

Session VII

Session VIII

Session IX

Session X

10:30

Coffee Break

11:00

Investment Pitch

Investment Pitch

Investment Pitch

Investment Pitch

Investment
Pitch

Session XI

Session XII

Session XII

Session XIV

Session XV

12:30

Networking Lunch

14:00

Investment Pitch

Investment Pitch

Investment Pitch

Investment Pitch

Investment
Pitch

Session XVI

Session XVII

Session XVIII

Session XIX

Session XX

15:30

Coffee Break

16:00

Discussion Session
Digital Disruption

Discussion Session
Healthcare Disruption

Discussion Session
Clean Tech Disruption

16:45

Short break

17:00

Closing Key Notes

17:30

Award Ceremony

18:00

Post EVS Party celebrating European Tech Entrepreneurship

TECHTOUR EUROPEAN VENTURE SUMMIT

Investor Jury

5-6 DECEMBER 2016, DUSSELDORF



Natasha Jaeger
Samsung Electronics



Craig Netterfield
Columbia Lake Partners



Bernhard Mohr
Evonik



Tonni Bülow-Nielsen
Vaekstfonden



David Bateman
Harbert Management Corporation

+ 90 more



Nico Goulet
Adara Venture Partners



Luis Manuel
EDP Ventures



Robert Genieser
ETF Partners



Angelo De Rose
Boston Scientific AG



Nancy Van Osselaer
UCB



Michael Brandkamp
High-Tech Gründerfonds
Management GmbH



Cédric Köhler
Creathor Venture Management



Fabi Lancellotti
Aster Capital



Jan Westerhues
Robert Bosch Venture Capital

+ 30 more



Jean Schmitt
Jolt Capital



Christian Nagel
Earlybird Venture Capital



Sarah Fisher
Johnson & Johnson



Sven Thate
BASF Venture Capital



EVS Track Record



TECHTOUR EUROPEAN VENTURE SUMMIT

The companies below have raised a total funding of \$661 million
between 2011 and 2015!




































5-6 DECEMBER 2016, DUSSELDORF



TECHTOUR EUROPEAN VENTURE SUMMIT

International Venture Club

5-6 DECEMBER 2016, DUSSELDORF

INDEPENDENT VC FUND MANAGERS	CORPORATE INVESTORS	INSTITUTIONAL & GOVERNMENT INVESTORS
                          	                               	        



EVS Opportunities for Partners



TECHTOUR EUROPEAN VENTURE SUMMIT

Partner Benefits

5-6 DECEMBER 2016, DUSSELDORF



Network

100 presenting companies
100 VC's, CVC's, business angels
40 speakers & 400 attendees

Unique networking opportunities – we incorporate valuable networking opportunities throughout the event to ensure that you establish and forge new relationships with your potential clients in a number of social settings.

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Partner Benefits

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Visibility

Before, during and after the event

Unrivalled marketing visibility through a comprehensive marketing campaign. Benefit from pre event, onsite and post event marketing and visibility.



Recognition

Over dinner, as a speaker
or part of selection committee

Opportunity to **position your company as a thought leader and increase your standing within the industry**. Some of our sponsorship packages include speaking opportunities. This is a powerful way to get your brand in the spotlight.

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Partner Benefits

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One2One

Pre-arranged meetings onsite

Benefit from **exclusive event features** available only to Partners.



- **Save time & money** when **generating business** with:
 - Most promising European growth companies
 - Leading venture investors
 - International corporate decision makers
- **Develop** long-lasting relationships with the industry's key **decision makers**
- **Access knowledge** on the industry dynamics and its most promising opportunities
- **Demonstrate your products / services** to the opinion leaders

Benefits	Bronze	Silver	Gold	Co-Host	
Advertisement in booklet & on web	Yes	Yes	Yes - 2 Pages	Yes - 2 Pages	VISIBILITY
Logo placement in marketing material	Yes	Yes - Silver	Yes - Gold	Yes – Co-Host	
Corporate presentation on USB keys	No	Yes	Yes	Yes	RECOGNITION
Observer on online review process	Yes	Yes	Yes	Yes	
Investor Jury or Speaker role	Either	Both	Both	Opening Speech	
Opportunity to host workshop	No	No	Yes	Yes	
Speech at social event	No	No	No	Yes	
Press & press release reference	No	If appropriate	If appropriate	Yes	
Gifts or merchandise to delegates	No	No	Upon demand	Yes	ACCESS
Booklet and web editorial	No	No	No	Yes	
Complimentary registrations	2 registrations (transferable)	4 registrations (transferable)	6 registrations (transferable)	10 registrations (transferable)	
One-on-One meeting passes (active)	1 pass	2 passes	3 passes	5 passes	
Additional dinner invitations	2 invitations	4 invitations	6 invitations	10 invitations	MORE
Sponsor category exclusivity defined	No	No	No	Yes	
Other benefits	No	No	Upon Demand	Tailored	
Fee	€ 10.000	€ 20.000	€ 30.000	€ 50.000	

For more information please contact Tech Tour:



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Past Partnerships

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Some of the institutions that supported us:

Bank of America
Merrill Lynch

BOCC
AVOCATS ATTORNEYS-AT-LAW

Bird & Bird

bondPR
WORLDWIDE

Bulger
Partners

CB INSIGHTS

cohn & wolfe

DEUTSCHE BÖRSE

eban

ebay

EgonZehnder

EURONEXT

Gimv
Building leading companies.

INFORMILO

ING

iris capital

Microsoft

Morgan Lewis

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LAKE GENEVA REGION



EVS 2016

5-6 December 2016, Dusseldorf



**Thank
you!**